



TELOS RISK MANAGEMENT & INSURANCE BROKING SERVICES PRIVATE LIMITED

CLIENT TESTIMONIALS | SELECTED APPRECIATION EXTRACTS

Selected appreciation extracts reflecting value delivery, proactive advisory and complex claims support.

SUSTAINED CLIENT VALUE

HIGHLY RECOMMENDED PROFESSIONAL AND RELIABLE SERVICES

"Telos has been an invaluable partner in managing our corporate insurance. Their team delivers exceptional market insights, precise risk assessments, and a seamless renewal process every year. We highly recommend their professional and reliable services."

Nishith Agarwal, Vice President | Tata Communications Limited | 16 June 2026

SUSTAINED CLIENT VALUE

"Though we may not be very good at presenting such certificates, I have always been very vocal in open forums and with your competitors, about the WOW factor that Telos delivers in all respects."

Khusru S. Mistry | Tata Consultancy Services Limited | 05 March 2014

PROACTIVE ADVISORY AND DEPENDABLE SUPPORT

"It is good to note that Telos Risk continue to focus on proactive approach for clients to minimise the risk exposures at optimum costs apart from Corporate needs of operationally convenient and faster claim settlements... you are always available if we need any professional support / consultancy when we face difficult challenges."

Venkatesan S., Group CFO | Leighton India Contractors Private Limited | 26 May 2014

CAPABILITY, SIMPLICITY AND VALUE

"I was impressed with your firm's capabilities and simplicity in approach and your overall value proposition was better. All the best and hope we can work together to get the best for TCS."

Niraj Sanghvi | Tata Consultancy Services Limited | 08 April 2020

AMMONIA CONVERTER R-502 CLAIM

"Let us admit that it was one of the toughest claims where the doubt was on admission itself... I will be failing if I don't recognize the wonderful contribution of our Risk Advisors, Mr. U.P. Bhandary."

S.C. Kalani | Tata Chemicals Limited | 15 April 2011 | Claim admitted with ₹ 20 crores on-account payment

CERTIFICATE OF APPRECIATION

"In Recognition of Continuous Support Provided Towards Settlement of Large Claims."

Certificate of Appreciation | Tata Chemicals Limited | March 2014

TWO CRITICAL FIRE CLAIMS

"Special thanks for settling the 2 fire claims which were critical and difficult for us to conclude satisfactorily. We admit that this couldn't have been possible without able contribution."

Pranav Kumar Jha, Chief Financial Officer | Jamshedpur Continuous Annealing & Processing Company Pvt. Ltd. | 20 July 2023

KALINGANAGAR CLAIM

"The settlement of this claim is really noteworthy. This claim has faced many ups and downs and with a lot of persuasion, it could be settled exactly after 6 years of its initiation."

Himanshu Sekhar Nayak, Head Logistics | Tata Steel Limited | 30 March 2017

BUSINESS-LED

Practical and implementable

LEGALLY INFORMED

Contract-conscious advisory

CLAIMS-TESTED

Focused on effective response

DESIGNED WITH LEGAL INSIGHT. TESTED IN CLAIMS. BUILT FOR BUSINESS.

Practical Insurance Advisory for Corporates, Complex Projects and Evolving Risk Environments

UNDERSTAND THE RISK | STRUCTURE THE PROTECTION | SUPPORT THE CLAIM

Selected extracts from client appreciation communications received by Telos. Original records are retained on file.