



TELOS RISK MANAGEMENT & INSURANCE BROKING SERVICES PRIVATE LIMITED
Corporate Insurance Advisory | Global Program Design | Complex Claims Advisory

Offices: Mumbai, Bangalore & Hyderabad | Client Testimonials: Refer separate attachment

CLARITY IN RISK
PRECISION IN
PROTECTION

Since 2002, Telos has advised corporates on tailored insurance programs, contractual risk allocation and claims strategy

“Insurance design must be commercially workable, contractually sound and claims tested.”

OUR DISTINCTIVE EDGE

LEGAL PERSPECTIVE

The team's legal background strengthens review of indemnity, liability allocation and insurance clauses

PROJECT-SPECIFIC DESIGN

Customized insurance structures for complex projects across erection, installation, testing and operations

COMPLEX CLAIMS EXPERIENCE

Experience in handling large-value and complex claims, from documentation strategy to insurer engagement

LONG-STANDING CORPORATE EXPOSURE

The Managing Director has been associated with the Tata Group since 1989

PROJECT LIFECYCLE:

ERECTION

Construction and project exposures

INSTALLATION

Vendors, contractors, testing and commissioning

OPERATIONS

Property, business interruption and liability allocation

CORPORATE INSURANCE ADVISORY

Telos combines practical business understanding with disciplined coverage review to align insurance protection with operations, contractual obligations and evolving exposures. Its approach is strengthened by the team's legal background and experience in handling large-value and complex claims.

SIGNATURE ASSIGNMENTS

GLOBAL PROPERTY & LIABILITY PROGRAMS

Tata Communications Limited | Since 2008
Global Program advisory, including review of indemnity and insurance clauses.

CUSTOMIZED PROJECT INSURANCE

Kudankulam Nuclear Power Project, NPCIL | From 2005 to 2015
Project-specific insurance design for erection, installation, testing and operational exposures.

NETWORK INSURANCE PROGRAM

Tata Teleservices Limited (TTSL) | Since 2002
Customized Network Insurance Program for telecom exposures - a structure that has withstood the test of time.

REPRESENTATIVE CORPORATE EXPERIENCE

Tata Consultancy Services Limited (TCS) | Since 2002

Property Insurance Programs, including Global Property Program

STT Global Data Centres India Private Limited | Since 2018

Insurance and risk-transfer advisory for Indian operations

Tata Chemicals Limited | Since 2002

Property and Liability Insurance Programs.

DP World India | Since 2002

Property and Liability Programs for Indian operations, carved out of Global Programs

Rallis India Limited | Since 2015

Property and Liability Insurance Programs

Nuclear Power Corporation of India Limited (NPCIL) | From 2002 to 2015

Property and Liability Programs, including Kudankulam Nuclear Power Project

Tata Steel Limited | 2002-2018

Property and Liability Insurance Programs

Gujarat State Petronet Limited (GSPL) | Since 2002

Property and Liability Insurance Programs

CORE ADVISORY SERVICES

Program Design & Governance

Customized Property and Liability Programs, including coordinated master and local policy structures

Property & Business Interruption

Asset exposures, operational dependencies, coverage architecture, limits and deductibles

Liability Program Advisory

Contractual, operational and professional exposures; exclusions, extensions and limit adequacy.

Complex Claims Advisory

Strategy, documentation and insurer / surveyor engagement for large-value and complex claims

Contractual Risk Review

Indemnity, liability and insurance clauses reviewed with a legal perspective.

Project Lifecycle Advisory

Insurance requirements across erection, installation, testing, commissioning and operations

BUSINESS-LED
Practical and implementable

LEGALLY INFORMED
Contract-conscious advisory

CLAIMS-TESTED
Focused on effective response

DESIGNED WITH LEGAL INSIGHT. TESTED IN CLAIMS. BUILT FOR BUSINESS.

Practical Insurance Advisory for Corporates, Complex Projects and Evolving Risk Environments

UNDERSTAND THE RISK | STRUCTURE THE PROTECTION | SUPPORT THE CLAIM

Direct (Life & General) Insurance Broker | IRDAI License No. 197 - Valid up to 5 August 2027

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