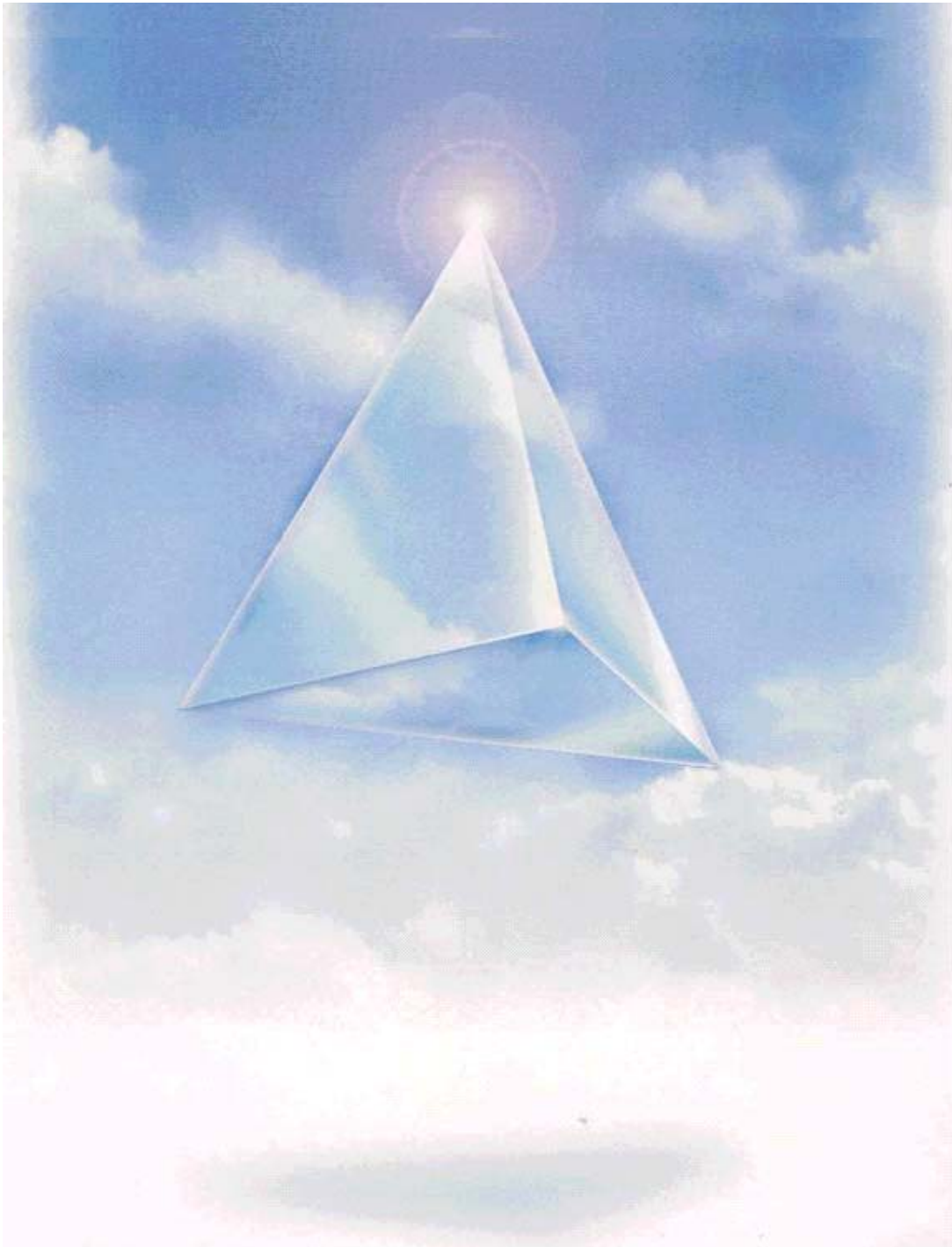


Telos Profile



Telos Consultancy Services (P) Ltd.



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Telos Consultancy Services (P) Limited

1. INTRODUCTION

Telos Consultancy Services (P) Ltd. (Telos) is a company managed by professional managers comprising former employees of Tata AIG Risk Management Services Ltd (formerly known as Tata Risk Management Services Ltd.) and Large Government & Private Sectors.

Telos has Registered Office at Mumbai and Branches at Bangalore, Hyderabad, Jaipur & Mangalore.

Our team comprises professionals from the fields of Safety, HAZOP, Energy Management, Environment, Valuation of Assets, Risk Survey & Training and having 5 to 25 years experience in relevant fields.

Our technical team comprises engineers from various disciplines such as Chemical, Civil, Mechanical, Electrical and Environmental.

For more details you can refer our website: www.telosrisk.com

Telos also provides Insurance Consultancy Services & Direct Insurance Broking (Non Life) through sister concern Telos Risk Management & Insurance Broking Services (P) Ltd.



2. SERVICES RENDERED

2.1 Safety

Safety Audit, Risk Analysis, Electrical Safety Audit, Fire Detection & Protection System, On-site & Off-site Disaster Management Plan, Occupational Health & Safety Management System in line with OHSAS 18001 and Quantitative Risk Assessment

2.2 Hazard and Operability (HAZOP) Study

2.3 Environment

Environmental Impact Assessment, Environmental Audit, Environmental Due Diligence Audit, Environmental Management System in line with ISO 14001, Environmental Planning & Management, Waste Minimization & Pollution Prevention and Social Accountability Management System.

2.4 Valuation of Assets

- Mergers and Acquisitions (M&A).
- Scheduling of Asset Replacement.
- Funding from Financial Institutions.
- Adequacy of Sum Insured for Insurance purpose.
- Revaluation of Assets for any other purpose.

2.5 Risk Survey

Identification of hazards with specific reference to location/ process to facilitate risk rating by Insurers (Indian as well as International).

2.6 Energy

Energy Audit, Energy Management & Residual Plant Life Assessment.

2.7 Training

Safety, HAZOP, Environment & Energy Management



3. CLIENTS

3.1 Safety Audit/ Risk Analysis/ DMP/ HAZOP/ ELECTRICAL AUDIT

3.1.1 Government Undertaking

- Mangalore Port Trust – Risk Analysis/ Disaster Management Plan for Berth No.12 during Construction Stage (conducted by present team of Telos in the name of Tata AIG Risk Management Services Ltd.)
- Gujarat State Petronet Limited – Risk Analysis for Liability exposure
- Mahanagar Gas Ltd. – Risk Assessment
- Mangalore Port Trust – Risk Analysis for New Beth No: 13th and updated Disaster Management Plan for the full NMPT Port.

3.1.2 Foreign Entities

- Tyser (UK) Ltd. –Safety related service for their clients in Bangladesh
- Dabur Nepal Pvt. Ltd. – Safety
- LNG Ltd. Australia – Risk Analysis & DMP for proposed LNG facility at Mangalore Port.
- NJ Associates USA – Aricent Software all over India, Heinz Plants all over India etc.

3.1.3 Indian Corporates

- Pantaloon Group – All Malls in India Safety Audit & DMP.
- Cap Gemini Ernst & Young Consulting India (Pvt.) Ltd. – Safety Audit
- Tata Steel Ltd. – Safety Audit/ Risk Analysis / Disaster Management Plan (DMP) for Jamshedpur Works & Safety Audit for Bamnipal Plant
- Tata Coffe Ltd – Safety Audit for their Theni & Malakiparai Plants.
- National Centre For The Performing Arts – Safety Audit
- Raychem RPG Ltd – Vasai Plant Safety Audit
- Welspun India Ltd. – Safety Audit
- Cadbury India Ltd. – Safety Audit – for all their plants.
- Mundra Port & SEZ Ltd – Risk Analysis & On Site DMP for LNG Unloading, Storage, Re-gasification and send out at Mundra
- Elf Gas India Ltd Mangalore – Risk Analysis for LPG handling at Berth No: 12 at New Mangalore Port Trust
- Pidilite Industries Ltd – Proposed Chloralkali Plant at Dahej for handling Hydrogen.
- Hindustan Times Ltd. (Through ICICI Lombard General Insurance Co. Ltd.) – Safety Audit
- Hindustan Times Ltd. - DMP
- Asea Brown Boveri Ltd. – Safety Audit
- United Phosphorus Ltd. – Safety Audit
- The Indian Hotels Company Ltd. – Safety Audit/ DMP
- Asian Paints India Ltd. – Safety Audit
- Prudential Process Management Services (India) Pvt. Ltd. – Safety Audit



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- Kanoria Chemicals & Industries Ltd. – Safety Audit
- Ispat Industries Ltd. – Safety Audit and Hazop
- Pidilite Industries Ltd. – Hazop & Safety Audit
- Finolex Industries Ltd. – Risk Analysis, DMP & Hazop
- Standard Chartered Bank – Electrical Safety & Thermograph Audit for their Banks at Western & Southern Region
- ABB Ltd Rajajinagar Bangalore IT BT office Block – Safety & Electrical Safety & Thermograph Audit.
- ABB Ltd Sterling Mac Hotel Site & AOL Project Bangalore Site– Safety & Electrical Safety Thermograph Audit.
- Ultra Tech Cement Tadipatri Plant – Electrical Safety Thermograph Audit.
- Videsh Sanchar Nigam Limited – Detailed Fire & Electrical Safety & Thermograph Audit for all their buildings in India.
- Ranbaxy Ltd Thermograph Audit for Mohali Plant on behalf of HDFC General Insurance Co Ltd.

3.2 Environment

3.2.1 Government Undertaking

- Konkan Railway Corporation Ltd. - Environment Impact Assessment and Management Plan for Sky bus Projects at Hyderabad & Pune
- Indian Register of Quality Services

3.2.2 Foreign Entities

- Royal Haskoning Netherlands – Environment related services for their Indian operations

3.2.3 Indian Corporates

- Mundra Port & SEZ Ltd – Terrestrial Rapid Environment Impact Assessment (TREIA) Study for Proposed High capacity Coal & Other Dry Cargo Terminal in Mundra Region
- Mundra SEZ Ltd. – TREIA Study for Proposed Mundra Special Economic Zone
- Adani Power (P) Ltd. – TREIA Study for 2 X 330 MW Thermal Power Plant at Mundra
- Jacobs Babbie – TREIA Study for Kulpi Special Economic Zone and Minor Port at West Bengal
- Cargill India Pvt. Ltd. - TREIA Study for 1000 TPD Vegetable Oil Refinery at Paradip, Orissa
- Gujarat Adani Energy Ltd. - TREIA Study for Natural Gas Distribution Network at Ahmedabad & Vadodara
- Tata Power Company – ISO 14001

3.3 Valuation

3.3.1 Government Undertaking



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- Oil and Natural Gas Corporation Ltd. (Through United India Insurance Co. Ltd.) – Valuation of Assets / Risk Assessment for onshore facilities
- Nuclear Power Corporation of India Ltd. (Through United India Insurance Co. Ltd.) – Valuation of Kakrapar Atomic Power Station

3.3.2 Foreign Entities

- Tyser (UK) Ltd. – Valuation of assets for their clients in Bangladesh

3.3.3 Indian Corporates

- Ratnagiri Gas & Power Pvt. Ltd. (Through Oriental Insurance Co. Ltd.) – Valuation
- Digvijay Cement Company Ltd. (Through Cholamandalam MS General Insurance Co. Ltd.) - Valuation
- Global Energy Ltd. (Through ICICI Lombard General Insurance Co. Ltd.) – Risk Assessment & Valuation
- Tata Infotech Ltd. (Through ICICI Lombard General Insurance Co. Ltd.) – Valuation
- Castrol India Ltd. (Through ICICI Lombard General Insurance Co. Ltd.) – Valuation
- Voltas Ltd. (Through Tata AIG General Insurance Co Ltd.) – Valuation
- National Organic Chemical Industries Ltd. – Valuation.
- Maneesh Healthcare- Valuation
- Swami Narayan Temple – Valuation
- Asian Paints – Paints Division, Ankleshwar through ICICI Lombard General Insurance Co. Ltd.) – Valuation
- Bombay Dyeing- DMT Plant – Patalganga (Valuation in Progress)
- Asian Paints – Paints Division, Bhandup, Mumbai (Through Tata AIG General Insurance Company Limited) – (Valuation in Progress)
- Chemplast Sanmar Group – (Comprising of 23 Units)
- Bharat Petroleum Corporation Ltd, (3 Refineries – Mahul, Cochin, Numaligarh)
- Voltas Ltd – Thane and Dadra Plants.
- Ratnagiri Gas & Power Pvt Ltd – Ratnagiri.

3.4 Risk Survey

3.4.1 Government Undertaking

- Mangalore Refinery and Petrochemicals Ltd. (Through United India Insurance Co. Ltd.) – Risk Inspection
- Nuclear Power Corporation of India Ltd. (Through New India Assurance Co. Ltd. & United India Insurance Co. Ltd.) – Risk Inspection of 6 Nuclear Power Stations
- Indian Oil Corporation Limited (Through United India Insurance Co. Ltd.) – Risk Inspection of 7 facilities
- Hindustan Petroleum Corporation Ltd. (Through United India Insurance Co. Ltd.) – Risk Inspection



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- Krishak Bharati Co- Operative Limited (Through United India Insurance Co. Ltd.) – Risk Inspection
- Power Grid Corporation of India Ltd. (Through New India Assurance Co. Ltd.) – Risk Inspection of 4 facilities
- Gujarat State Energy Corporation Ltd. (Through United India Insurance Co. Ltd.) – Risk Inspection of Wanakbori Thermal Power Station
- GAIL (India) Limited through United India Insurance Co. Ltd. – Risk Inspection
- Oil and Natural Gas Corporation Ltd. (Through United India Insurance Co. Ltd.) – Valuation of Assets / Risk Assessment for onshore facilities

3.4.2 Foreign Entities

- NJ & Associates Inc, USA – Risk Inspection for their clients in Europe, Asia & Africa.

3.4.3 Indian Corporates

- Videsh Sanchar Nigam Ltd.– Risk Inspection (Through Oriental Insurance Co. Ltd.) at 2 locations in Mumbai & Compliance Audit of LVSB building at Prabhadevi
- Ispat Industries Ltd.(through Bajaj Allianz General Insurance Co. Ltd.) – Risk Inspection
- JSW Steel Ltd. (Through New India Assurance Co. Ltd.) – Risk Inspection
- GVK SA Consortium (Through United India Insurance Co. Ltd.) – Risk Inspection for Mumbai Airport
- GMR – Fraport Led Consortium (Through United India Insurance Co. Ltd.) – Risk Inspection for Delhi Airport
- Tata Chemicals Ltd. – Risk Inspection
- Ciba Speciality Chemicals (India) Ltd. (Through Iffco Tokio General Insurance Co. Ltd.) – Risk Inspection for Goa Plant

3.5 Energy Audit

3.5.1 Indian Corporates

- Metropolitan Equipments & Consultants Pvt. Ltd. – Energy Audit
- Finolex Industries Ltd – Ratnagiri.
- Ganesh Polychem Ltd - Vapi